

Stephen Teng – Ex-Vision Consulting Advisor for Public Safety - Singapore

Letter of Recommendation and Reference for Hugo Jefferson of Vision Consulting Singapore

I worked as Vision Advisor as their Lead consultant for Public Safety. Previous to that I was Director, Public Sector at Oracle Corporation Singapore and for 30 years served in different heads of departments for Singapore Police, Heading up the ASEAN Consortium and was responsible for developing regional database, Director of Logistics Department and ultimately reached the position of Deputy Assistant Commissioner (DAC) Of Singapore Police Force.

This combination of experience and skillsets attracted me to Vision Consulting to Head up their Public Safety Division.

I worked with Hugo Jefferson, Founder and Managing Director of Vision Consulting in Singapore for 3 years.

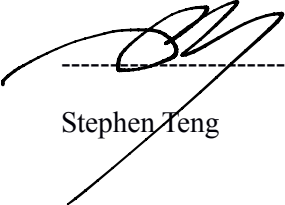
During my tenure with the business, we introduced many different client technologies (from body worn cameras, training and documentation / reporting platforms and one specific Market Leading Safety Boot brand, namely Blundstone Boots, to Singapore Police Academy and Singapore Coast Guard Agency.

I found Hugo an excellent operator, business relationship builder, salesman, strategical planner and Leader. Hugo built a highly successful business over these years and we were exhibitors at CommuicAsia every year working with different Trade Associations, such as; AUSTRADE, UKTI and Canadian Chamber of Commerce partnering on market entry strategies, commercialisation and the foundations for new businesses looking to enter the Singapore and regional market. Hugo did an excellent job in building our brand as the market entry business of choice to many respective Trade Associations and directly with the end client market in predominantly Australia, UK and Canada.

I would highly recommend Hugo as man of integrity, professionalism and essentially a formidable salesman who drives new business revenue and structure to a business.

Please free to contact me on - stengkh@gmail.com

Yours thankfully,



Stephen Teng